

# 2026

## INTERNATIONAL NEGOTIATION & MEDIATION SUMMER PROGRAM



10<sup>th</sup> to 16<sup>th</sup> JULY 2026  
PORTO | PORTUGAL

For more information: [carolina@icfml.org](mailto:carolina@icfml.org)

REGISTRATIONS  
ARE OPEN.  
LIMITED  
PLACES.

Best European Destination  
Face-to-face and Online  
3 ECTS (European Credit Transfer)



CATOLICA  
FACULDADE DE DIREITO

ESCOLA DO PORTO

With world-class professors in Negotiation and Mediation



In association with

**ICFML**  
INSTITUTO DE CERTIFICAÇÃO E FORMAÇÃO  
DE MEDIADORES LUSÓFONOS



# Welcome

## 2026 International Negotiation and Mediation Summer Program

We are delighted to welcome participants to the 5th edition of the International Negotiation and Mediation – Summer Program 2026, a unique opportunity to immerse yourself in an international learning experience dedicated to the development of advanced negotiation and mediation skills. This edition brings together students, professionals and experts from around the world for an

intensive week of interactive learning, global networking and hands-on training in conflict resolution. Whether joining us in Porto or online, you will be part of an enriching academic journey designed to strengthen your abilities, expand your perspectives and prepare you to navigate the challenges of today's increasingly interconnected world.

## How You Will Experience the Summer Program

During the Summer Program, you will immerse yourself in a dynamic and collaborative learning environment, working side by side with internationally recognised experts in negotiation, mediation and conflict resolution.

### Each day offers a rich and engaging experience:

- ▶ interactive workshops
- ▶ simulations and role-plays
- ▶ supervised practice
- ▶ group discussions
- ▶ real case studies
- ▶ lectures with leading practitioners

The program is designed not only to strengthen technical skills, but also to develop critical thinking, ethical judgment, active listening and the human awareness essential for today's conflict resolution professionals.

With a strong focus on real-world applications, you will explore how negotiation and mediation operate across diverse contexts — commercial, family, insolvency and international disputes — and how these tools can be used to create value, build bridges and transform relationships.

## Why Choose the Summer Program?

### Discover your conflict style

Understand how you react under pressure and how conflict impacts both your decisions and your relationships.

### Learn by doing

Engage in hands-on simulations, group exercises and practical workshops led by world-class trainers.

### Gain clarity and confidence

Develop strong communication and problem-solving skills that will help you navigate disputes with confidence, structure and purpose.

### Strengthen your professional profile

International exposure, expert instructors and cutting-edge content provide you with a solid foundation to stand out in your academic or professional journey.

### Explore global perspectives

Work with participants and trainers from different countries and backgrounds, broadening your understanding of international negotiation and dispute resolution.

### Earn university credits (3 ECTS)

The program awards 3 ECTS under the European Credit Transfer and Accumulation System — a valuable academic asset for your studies.



## What You Will Take Away from the Course

By the end of the Summer Program, you will walk away with:

### Advanced knowledge of international negotiation and mediation

Master key concepts, frameworks, and strategies used by professionals worldwide.

### Practical experience with real-world conflict scenarios

Apply techniques through simulations that reflect real-world challenges faced by mediators and negotiators.

### A stronger ability to collaborate and lead

Develop the interpersonal skills needed to build trust, manage emotions, and guide teams through difficult conversations.

### A toolkit of techniques and best practices

From advanced negotiation methods to specialised mediation approaches — across commercial, corporate, and international contexts — including how to strategically navigate between mediation, arbitration, and other dispute resolution processes.

### An international network

Connect with practitioners, academics, and peers who share your commitment to effective conflict resolution.

### A strong competitive advantage

In a world where conflict is constant and collaboration is essential, these skills give you a strong competitive edge in any academic or professional setting.



# YOUR LEARNING EXPERIENCE

Throughout the program, you will develop practical skills in negotiation and mediation through a dynamic combination of theory, real-world application, and hands-on experience.

## FOUNDATIONS OF NEGOTIATION & MEDIATION

Build a solid understanding of the core principles, processes, and frameworks that underpin effective negotiation and mediation.

## THE MEDIATION PROCESS

Explore the full mediation process in an international context, from preparation and initial assessment to agreement, including the roles of mediators, lawyers, and other stakeholders.

## NEGOTIATION SKILLS & STRATEGIES

Develop practical negotiation skills, including questioning, reframing, and impasse-breaking techniques to navigate challenges and reach effective agreements.

## COMMUNICATION & INTERPERSONAL SKILLS

Strengthen essential communication skills such as active listening, emotional awareness, and effective interaction in complex conversations.

## INTERNATIONAL & CROSS-CULTURAL CONTEXTS

Understand how negotiation and mediation operate across different legal systems and cultural contexts, with exposure to international practices and perspectives.

## INTEGRATED DISPUTE RESOLUTION

Examine the interaction between mediation, arbitration, and other dispute resolution mechanisms, and develop the ability to choose and use them strategically within a broader dispute resolution framework.

## ONLINE DISPUTE RESOLUTION & AI

Explore digital mediation environments, including online communication strategies and the growing impact of technology and AI in dispute resolution.

## ETHICS & PROFESSIONAL PRACTICE

Examine the ethical dimensions of mediation and negotiation, including professional responsibility, neutrality, and trust in the process.

## PRACTICAL APPLICATION & HANDS-ON EXPERIENCE

Apply your learning through simulations, case studies, and mediation clinics, gaining real-world experience in analysing and managing disputes.



# INTERNATIONAL TEACHERS AND HOSTS

Engage with renowned international experts and gain first-hand insight into the latest practices in negotiation and mediation across diverse legal systems and professional contexts.



**Adolfo Braga**  
Brazil



**Ana Lucia Loureiro**  
Brazil



**Ana Maria Esteves**  
Brazil



**Ana Maria Maia Gonçalves**  
Portugal



**António Júdice**  
Portugal



**António Rui Silva**  
Portugal



**Bárbara Sousa Basto**  
Portugal



**Beatriz Arruda**  
Brazil



**Carlos Vieira**  
Portugal



**Catherine Davidson**  
Australia



**Cátia Marques Cebola**  
Portugal



**Cristiane Carneiro**  
Brazil



**Daniel Rainey**  
USA



**Ellen Waldman**  
USA



**Filipa Loureiro**  
Pais Portugal



**Franco Gevaerd**  
Brazil



**Gabriel Ribeiro**  
Brazil



**Hal Abramson**  
USA



**Hannah Tümpel**  
Germany



**Helena Gonçalves**  
Portugal



**Jennifer Brandt**  
USA



**Jonathan Lloyd-Jones**  
UK



**Júlia Albuquerque**  
Brazil



**Liana Valdetaro**  
Brazil



**Luciana Gomes**  
Brazil



**Marcelo Perlman**  
Brazil



**Mariana Freitas de Souza**  
Brazil



**Miguel Pereira da Silva**  
Portugal



**Mônica Salles Lima**  
Brazil



**Nicolas Vermeys**  
Canada



**Nuno Albuquerque**  
Portugal



**Phillip Howell**  
UK



**Renata Moritz**  
Brazil



**Renata Porto Adri**  
Brazil



**Rissiane Goulard**  
Brazil



**Sandra Bayer**  
Brazil



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ESCOLA DO PORTO

# UCP CAMPUS IN PORTO



+7500  
students per year

+30  
nationalities



Popular  
Gastronomic  
Culture

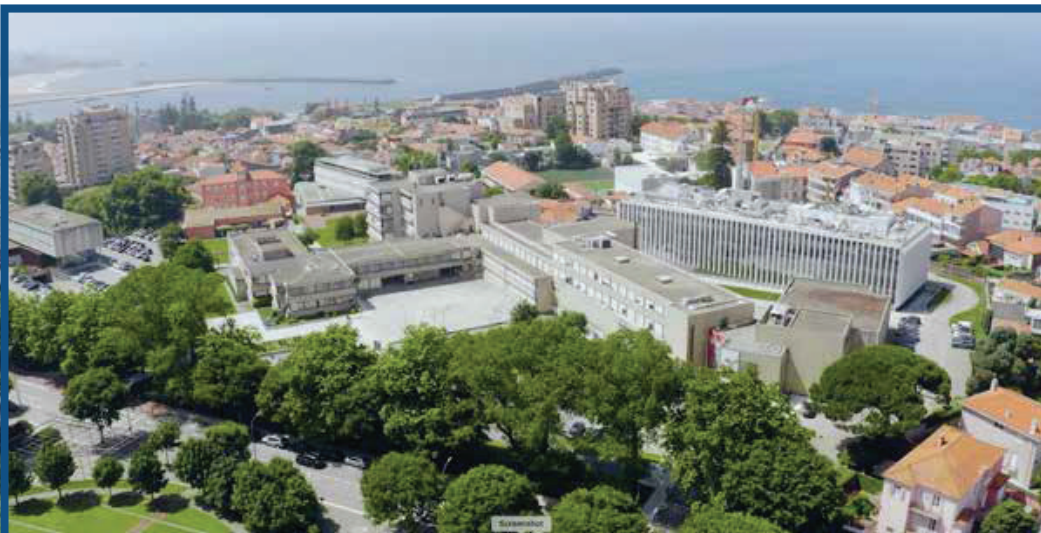
Interdisciplinary  
campus with several  
schools: Arts,  
Biotechnology, Business  
and Economics,  
Education and  
Psychology, Law,  
Nursing and Theology.



# DISCOVER PORTO



## Historic Monuments and Cultural Events



Best European  
Destination winner  
2023, 2024 & 2025



World Heritage Site by UNESCO

# Cultural Program

The Summer Program is not only designed to provide academic excellence, but also to foster cultural awareness and meaningful international connections. We strongly believe that learning extends beyond the classroom, which is why the program includes a carefully curated cultural agenda.

This cultural component offers participants the opportunity to explore the city of Porto, experience its rich history and traditions, and engage with colleagues from diverse backgrounds. By sharing these moments, participants are able to build lasting connections, exchange perspectives, and truly immerse themselves in an international environment.

**Through guided visits, local experiences, and social gatherings, the program encourages both cultural discovery and social interaction, creating a well-rounded and memorable experience for all participants.**

## Planned Activities

- Visit to Serralves Foundation
- City Tour with Marina and Isabela – Get to know Porto through the eyes of locals: culture, fun, and great photo opportunities included
- Visit to Porto Wine Cellars – Sandeman Porto Wine Tour
- Visit to the Porto Region Across the Ages (WOW)
- Private visit to the Palácio da Bolsa
- Farewell Celebration Lunch
- GALA Dinner

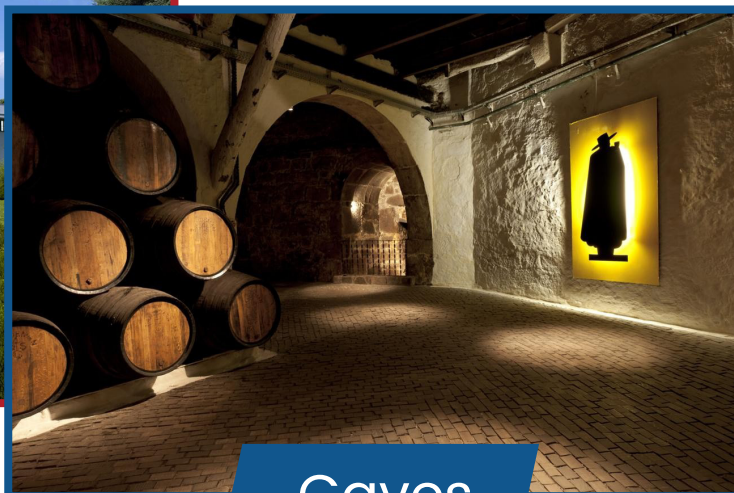


Cais da Ribeira



Palácio da Bolsa

# Fundação de Serralves



Caves

# GALA Dinner



# Testimonials

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“Participating in the International Negotiation and Mediation Summer Program in Porto, Portugal was an incredible and enriching experience. The program exceeded all my expectations and left an indelible mark on my understanding of mediation and conflict resolution. As a virtual attendee myself, I can attest to the program's effectiveness in delivering a high-quality learning experience. The instructors' commitment to ensuring that virtual participants felt as engaged and involved as their in-person counterparts was commendable. The program's ability to bridge the physical divide and create a sense of community was truly impressive. It has equipped me with the knowledge, skills, and a global network of peers that will undoubtedly shape my career in the field of mediation.”



”

**Lennox Kirianki**, Kenya, 2<sup>nd</sup> Edition, 2023

“

“I had the incredible opportunity to participate in the International Negotiation and Mediation course, and it was an enriching experience that exceeded my expectations. One of the highlights of the program was the diverse group of instructors who came from all around the world, sharing their extensive knowledge and expertise in mediation. Furthermore, the course facilitated networking with a diverse group of fellow students, hailing from various countries. Interacting with these students brought various visions and experiences in negotiation from around the globe. I highly recommend this course to anyone interested in mediation and negotiation. It's not just a learning experience, but also an opportunity to meet amazing people and discover the beautiful city Porto! I'm really grateful for the opportunity to have been a part of this summer course!”



**Guusje Smulders**, Netherlands, 2<sup>nd</sup> Edition, 2023

“

“Throughout the Summer Program, I had the opportunity of interacting with aspiring legal professionals and experts from different corners of the world. Collaborating with such a diverse group allowed me to gain invaluable insights into various negotiation styles, communication techniques, and mediation strategies.”



**Ellen D'Haese**,  
Belgium, 2<sup>nd</sup> Edition, 2023

“

“The Summer Program was a great opportunity to get to know the world of mediation and meet students from all around the world who share the same interest. Not only does it combine great experts with the most amazing backgrounds (and geographies), but it also offers an excellent introduction to this topic using both theoretical and practical approaches. I couldn't recommend this experience more. It was truly exceptional!”



**Margarida Sá Borges**,  
Portugal, 3<sup>rd</sup> Edition, 2024

# Watch here how it happened last year!



Hi, my name is Marina. I'm from Brazil. And I'm doing the summer course of ICFML this year. And I'm in love with the course. I'm learning a lot about mediation, negotiation, also arbitration, and I'm developing a lot of skills that are so important for my personal life and also to my professional life. And also I met a lot of people from all around the world, a lot of countries here, and it's so good to share this with them and to see how it works also in their countries.

**Marina, Brazil, 4th Edition, 2025**



Hello everyone, my name is Sara. I'm a lawyer and I'm currently living in Porto, Portugal. Actually, my experience here in this program has been quite amazing and transformative. So, being a lawyer and particularly a litigator, I'm used to a different perspective on things. And actually, this course aiming at mediation and communication is shedding some new light on different ways of perceiving dispute resolution. And it's actually helping me to bring new perspectives to my cases, to my work, and of course that relates to my clients as well. I invite you all to come to next edition.

**Sara, Portugal, 4th Edition, 2025**



Hey, welcome. My name is Inês. I'm from Portugal. And I'm in the middle of this experience in international negotiation. And I'm really loving it. Not only I'm being given the opportunity to listen to different teachers from all walks of life, but also my colleagues are from all countries around the world.

**Inês, Portugal, 4th Edition, 2025**

# CONTACTS

**UCP:** mmmsousa@ucp.pt

**ICFML:** carolina@icfml.org

www.f.porto.ucp.pt

www.icfml.org

**Language:** English (Simultaneous translation will be offered throughout the program)

**10<sup>th</sup> to 16<sup>th</sup> JULY 2026**  
Face-to-Face and Online

## SCHEDULE

**Friday to Thursday** - 10:30 AM to 5:30 PM (Portugal time)  
Sunday - off

### Target group

Students (bachelor and master level) and young professionals interested in negotiation, mediation, and conflict resolution.

## FEE

Early bird | **May 22<sup>nd</sup>:** 400€ – R\$ 2.550,00

Students & Trainee Lawyers: 450€ – R\$ 2.860,00

Lawyers and Mediators: 500€ – R\$ 3.180,00

Registration deadline - **July 5, 2026**

**LIMITED  
PLACES**

## REGISTRATION HERE!

Students Link



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# INSTITUTIONAL PARTNERS



**CAMARB**

CÂMARA DE MEDIAÇÃO E ARBITRAGEM  
EMPRESARIAL - BRASIL

CÂMARA DE MEDIAÇÃO E  
ARBITRAGEM EMPRESARIAL – BRASIL

<https://camarb.com.br/en/>



**CENTRO DE  
ARBITRAGEM  
COMERCIAL**

Câmara de Comércio e Indústria Portuguesa

CENTRO DE ARBITRAGEM COMERCIAL  
CÂMARA DE COMÉRCIO E INDÚSTRIA PORTUGUESA

<https://www.centrodearbitragem.pt/pt/>



COMITÊ DE JOVENS MEDIADORES – CENTRO  
BRASILEIRO DE MEDIAÇÃO E ARBITRAGEM

<https://cbma.com.br/comite-de-jovens-mediadores-cjm/>



**NEW GENERATION CAM-CCBC**

NEW GENERATION – CENTRO DE ARBITRAGEM E  
MEDIAÇÃO DA CÂMARA DE COMÉRCIO BRASIL-CANADÁ

<https://ccbc.org.br/cam-ccbc-centro-arbitragem-mediacao/>



**PUC Minas**

PUC MINAS

<https://www.pucminas.br/>



PTVYAP



International Institute for  
Conflict Prevention & Resolution  
International Institute for  
Conflict Prevention &  
Resolution

<https://www.cpradr.org/>



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BRASILEIRO de  
ARBITRAGEM

COMITÊ BRASILEIRO  
de ARBITRAGEM

<https://cbar.org.br/site/>



**Portuguese Arbitration  
Moot Association**

Portuguese Arbitration  
Moot Association

<https://www.instagram.com/ptarbitrationmootassociation/>



**Cerejeira Namora  
Marinho Falcão**

Cerejeira Namora Marinho Falcão  
Cerejeira Namora, Marinho Falcão, Advogados Portugal

<https://www.cnmf.pt/pt/>

## Organization



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